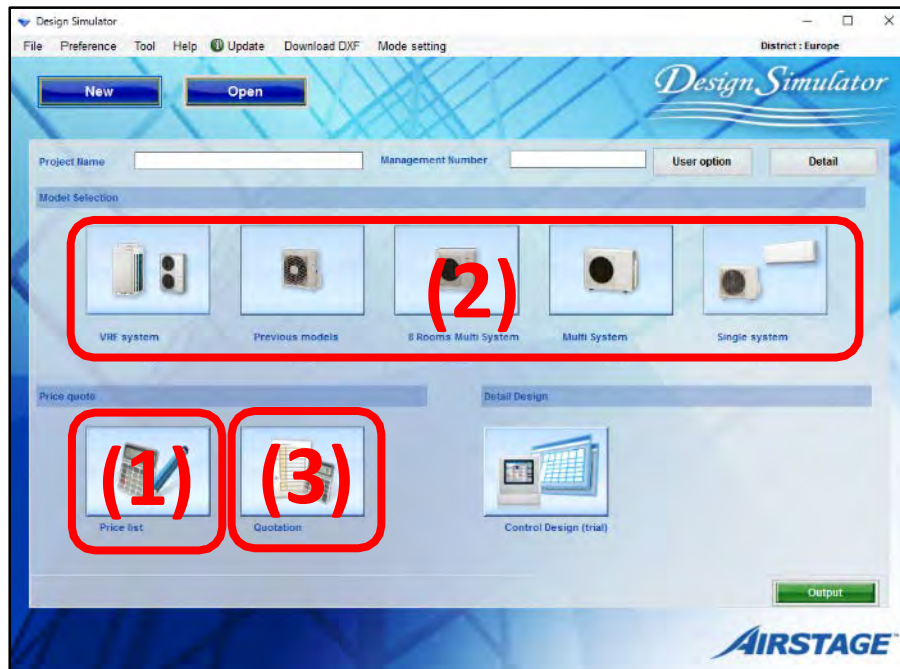


選機軟體

報價功能
(Quotation Volume)

介紹

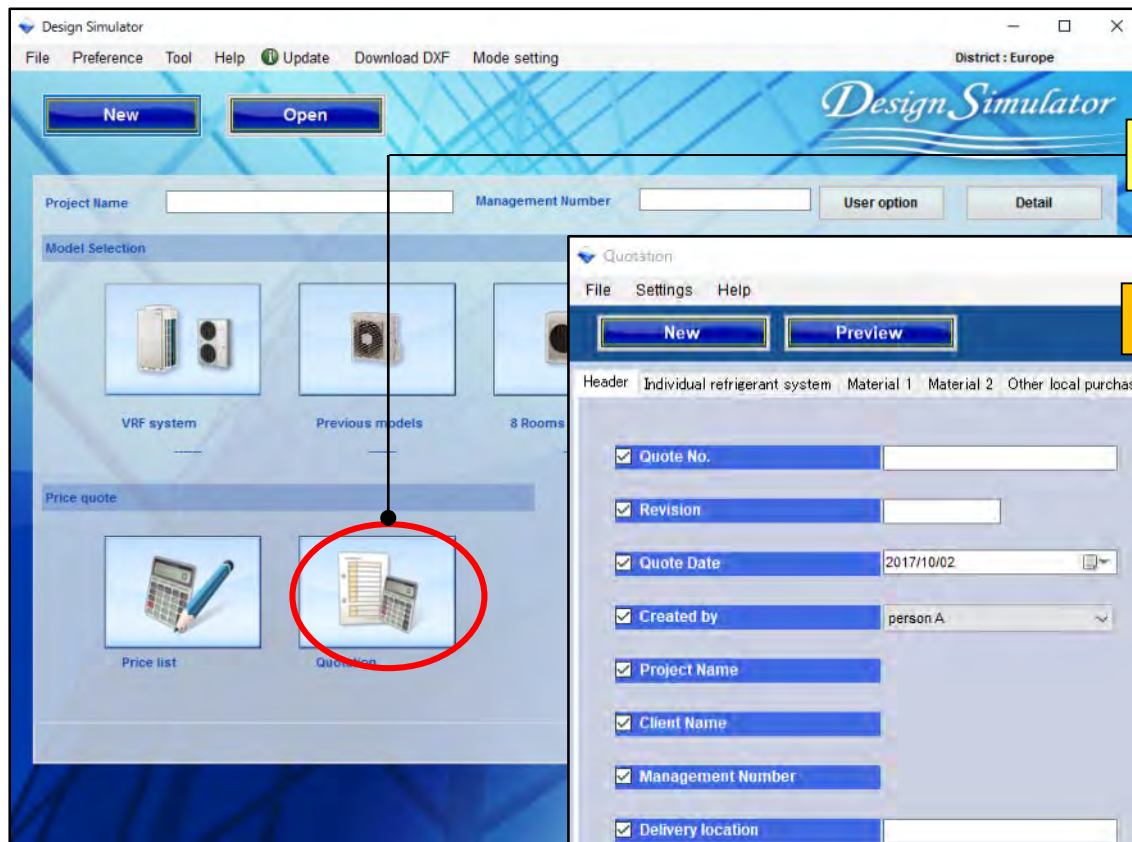


報價功能流程

(1)價目表(投入價格等)

(2)產品設計

(3)報價, 報價單輸出



選擇“報價單”

報價視窗

The screenshot shows the 'Quotation' window in the software. The window has a menu bar with 'File', 'Settings', and 'Help'. The 'New' and 'Preview' buttons are visible. The 'Header' section includes 'Individual refrigerant system', 'Material 1', 'Material 2', 'Other local purchase items', and 'Footer'. The main area contains a list of fields with checkboxes and input boxes:

- ☒ Quote No. [input box]
- ☒ Revision [input box]
- ☒ Quote Date [2017/10/02] [calendar icon]
- ☒ Created by [person A.] [dropdown arrow]
- ☒ Project Name [input box]
- ☒ Client Name [input box]
- ☒ Management Number [input box]
- ☒ Delivery location [input box]
- ☒ Payment term [input box]
- ☒ Delivery date [input box]
- ☒ Expiry date of quotation [input box]

The 'Logo printed image' label is located in the top right corner of the main area.

內容- 報價程度

1. 設置
2. 報價項目
3. 製作報價單

內容- 報價程度

1. 設置
2. 報價項目
3. 製作報價單

□公司資訊

輸入公司名稱, 地址, 公司標誌

□貨幣設置

稅種, 稅率, 折扣率的輸入

□條款和條件

整體項目, 製冷系統機件

□顯示項目選擇

管道, 冷媒顯示

在估價單上顯示公司資訊

Quotation

File Settings Help

Company information

Settings

company name
Fujitsu General

zip code
213-8502

Address
1116, Suenaga, Takatsu-ku, Kawasaki

Telephone
044-861-1111

Fax

show the

公司資訊視窗

標誌

*Image will be resize with maintaining aspect ratio.

Import logo image

選擇“輸入標誌”

打開標誌選擇清單

公司資訊
(公司名稱, 地址, 電話號碼, 傳真)

No.		Contact person
1	<input checked="" type="checkbox"/>	Employee A
2	<input type="checkbox"/>	Employee B
3	<input type="checkbox"/>	Employee C
4	<input type="checkbox"/>	
5	<input type="checkbox"/>	

員工姓名等

OK

File name: LOGO.bmp

Logo File(*.png;*.bmp;*.jpeg;*.j...)

Open Cancel

估價單上的貨幣單位

選擇“貨幣設定”

在估價單中可以顯示兩種貨幣

貨幣設定視窗

設定稅種, 稅率, 舍入

設定貨幣類型和小數位數

設定折扣限制率

輸出表單設置

Quotation

File Settings Help

District : Europe

Menu

Terms and conditions

Company information

Currency settings

Display items selection

Quote No.

Revision

Quote Date

Created by

Project Name

Client Name

Management

Delivery location

Payment term

Expiry date of quotation

Delivery date

Expiry date of

Items

Delivery location

(request)

Delivery date

1 month

Payment term

September/30/2017

Expiry date of quotation

August/31/2017

Quote output form

Individual refrigerant system

Entire refrigerant systems

Outdoor unit

Remarks

報價格式使用以下設置之一。

- 製冷系統機器
- 總體項目

*有關詳細信息，請參閱項目報價

設定“項目和條件”

條款和條件視窗

報價單的輸出格式(每個製冷系統或所有系統)

OK

Cancel

報價顯示項目設定

Quotation

File Settings Help

District : Europe

Menu

Display items selection

選擇“顯示項目選擇”

顯示項目視窗

是否輸出到報價表格

折扣金額, 調整後總額, 稅額

在報價中包含以下內容

管路, 冷媒, 用戶選項

Item	Price list screen	Quote screen	Show the quotation
Series	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Type	<input checked="" type="checkbox"/>		
Remarks 1	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Remarks 2	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Description	<input checked="" type="checkbox"/>		

Discount amount ☒

Peripheral items included in the quotation

☒ Pipe ☒ Refrigerant ☒ User option

Quotation

☒ Discount amount ☒ Adjusted total ☒ Amount of the tax

OK Cancel

內容- 報價程度

1. 設置

2. 報價項目

3. 製作報價單

The screenshot shows the 'Quotation' software interface. At the top, there is a menu bar with 'File', 'Settings', and 'Help'. Below the menu bar, there are two buttons: 'New' and 'Preview', both highlighted with red rectangles. Below these buttons, there is a tabbed interface with tabs labeled 'Header', 'Individual refrigerant system', 'Material 1', 'Material 2', 'Other local purchase items', and 'Footer'. The 'Header' tab is selected. Below the tabs, there is a table with columns: 'Series', 'Model', 'Type', 'Remarks 1', 'Remarks 2', 'Description', 'Qty', and 'P'. The table is currently empty. At the bottom of the interface, there is a summary section with fields for 'Sum total / Total', 'Adjusted total', and 'Total amount', all showing '0'. There is also a field for 'Discount amount'.

Quotation

File Settings Help

New Preview

Header Individual refrigerant system Material 1 Material 2 Other local purchase items Footer

Series	Model	Type	Remarks 1	Remarks 2	Description	Qty	P
--------	-------	------	-----------	-----------	-------------	-----	---

Sum total / Total 0

Adjusted total 0

Total amount 0

Discount amount

新報價/更新報價創建。

之前的報價已刪除。

標題

獨立製冷劑系統

物料1

物料2

其他當地購買物品

頁腳

選擇“預覽”

檢查內容和輸出估計

Quotation

File Settings Help

District : Europe

New Preview Menu

Header Material 1 Material 2 Other local purchase items Footer

Quote No. 1

Revision 1

Quote Date 2017/09/26

Created by Employee A

Project Name Project A

Client Name client B

Management Number 10

Delivery location (request)

Payment term September/30/2017

Delivery date 1 month

Expiry date of quotation August/31/2017

Logo printed image

選擇“標題”

輸入要輸出到標題內容。

在項目詳細信息視窗上輸入。

顯示估算中的選中項目。

Design Simulator

File Preference Tool Help Update Download DXF Mode setting

District : Europe

New Open

Project Name Management Number User option Detail

Model Selection

Project Name Project A Management Number 10 Client Name client B Building Hotel

Address Telephone Fax e-Mail

Customer Installer

Consultant Construct

Date of installation Commissioning start

Note

Your name Your company Your mail address

Cancel OK

報價(獨立冷媒系統)

選機軟體

Quotation

File Settings Help

New Preview

Header Individual refrigerant system Material 1 Material 2 Other local purchase items Footer

V2 Otdr1
V2 Otdr1
V2 Otdr2
V2 Otdr3
V2 Otdr4

選擇“獨立冷媒系統”

Discount rate Menu

檢查並設置每個單位的單價, 折扣率和折扣金額

Remarks 1	Remarks 2	Description	Unit price	Qty	Discount rate (%)	Discount amount	Price
			6,000	1	15.00	0	5,100
V2	ABYA24GATH	Ceiling	5,000	1	15.00	0	4,250
V2	ARXD04GALH	Slim duct(Drain ...	4,000	1	15.00	0	3,400
			3,000	1	15.00	0	2,550
			3,500	7	15.00	300	20,525
V2	UTY-RNRY	Wired RC(Touch)	200	10	0.00	0	2,000
V2	UTP-BX090A	Separation tube	150	5	0.00	0	750
V2	UTP-BX180A	Separation tube	150	4	0.00	0	600
V2	UTG-UFYC-W	Cassette Grille	90	8	0.00	0	720
V2	UTZ-KXGC	Insulation kit for ...	30	2	0.00	0	60
			90	10	0.00	0	900
			30	1	0.00	0	30

選擇要顯示的冷媒系統

數據項目輸入和編輯

- 備註1,2: 設置用戶任意補充信息
- 說明: 設置單位說明
- 單價: 設置每個單位的價格

數據項目輸入和編輯

- 折扣率: 設置折扣率
- 折扣金額: 設置折扣金額

Sum total / Total € 166,540

Adjusted total € 166,340

Amount of the tax € 13,307

Total amount € 179,647

Discount amount € 200

Sub total € 40,945

總金額折扣

Quotation

File Settings Help

District : Europe

New Preview Discount rate Menu

Header Individual refrigerant system **Material 1** Material 2 Other local purchase items Footer

Series	Model	Type	Remarks 1	Remarks 2	Description	Qty	Price
V2	AJY144GALH	Outdoor unit / V...				2	10,200
V2	AJY144LALBH	Outdoor unit / V...					
V2	ABYA24GATH	Ceiling					
V2	ARXD04GALH	Slim duct(Drain ...				4	13,600
V2	AUXB09GALH	Compact cassette				4	10,200
V2	AUXB14GALH	Compact cassette				28	82,500
V2	UTY-RNRY	Wired RC(Touch)				40	8,000
V2	UTP-AX054A	Separation tube				6	900
V2	UTP-AX090A	Separation tube				4	600
V2	UTP-AX180A	Separation tube				8	2,000
V2	UTP-BX090A	Separation tube					
V2	UTP-BX180A	Separation tube					
V2	UTG-UFYC-W	Cassette Grille					
V2	UTY-TERX	External switch ...					
V2	UTZ-KXGC	Insulation kit for ...					
V2	UTP-RX01AH	RB unit					
V2	A111	Used option					
V2	A112	Used option					
V2	A113	Used option				4	120

選擇“材料1”

檢查不足和過剩的數量和價格

顯示分成各個冷媒系統的所有型號

*當報價格式為“整體項目”時，在此窗中輸入或編輯數據項目。

*當報價格式為“冷媒系統單位”時，只顯示數據。

Sum total / Total	€ 166,540	Discount amount	€ 200	Sub total	€ 163,890
Adjusted total	€ 166,340				
Amount of the tax	€ 13,307	Tax rate	8.00 (%)		
Total amount	€ 179,647				

總金額折扣

Quotation
File Settings Help
District : Europe
New Preview Discount rate Menu

Header Individual refrigerant system Material **Material 2** Other local purchase items Footer

Series	Model	Type	Remarks 1	Remarks 2	Description	Unit price	Qty	Discount rate (%)	Discount amount			
	6.35	mm			270.0	250	1	0.00		0		250
	9.52	mm			160.0	150	1	0.00		0		150
	12.70	mm			440.0	200	1	0.00		0		200
	15.88	mm			60.0	100	1	0.00		0		100
	19.05	mm			90.0	400	1	0.00		50		250
	22.22	mm			50.0	50	1	0.00		0		50
	28.58	mm			80.0	300	1	0.00		0		300
	R410A	Refrigerant			45.89	1,500	1	10.00		0		1,350

對於管道和冷媒，在選型時輸入的值的總值被輸入到描述項目中。單位價格和數量可以輸入和編輯。

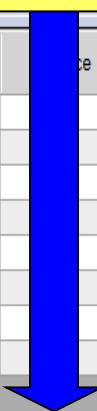
對於中央控制器，數量不能更改。在型號選擇視窗上更改此項目。

設置管道和冷媒的單價，折扣率和折扣額

Sum total / Total € 166,540
Adjusted total € 166,340
Amount of the tax € 13,307
Total amount € 179,647
Discount amount € 200
Sub total € 2,650

總金額折扣

選擇“材料2”



The screenshot shows the 'Quotation' software interface. The top menu bar includes 'File', 'Settings', and 'Help'. Below the menu, there are buttons for 'New', 'Preview', and 'Discount rate'. The main window displays a table with columns: Series, Model, Type, Remarks 1, Remarks 2, Description, Unit price, Qty, Discount rate (%), Discount amount, and Price. A red circle highlights the 'Other local purchase items' tab in the header. A blue arrow points from the 'Add a row' button to the table. A red rectangle highlights the first row of the table, which contains the following data:

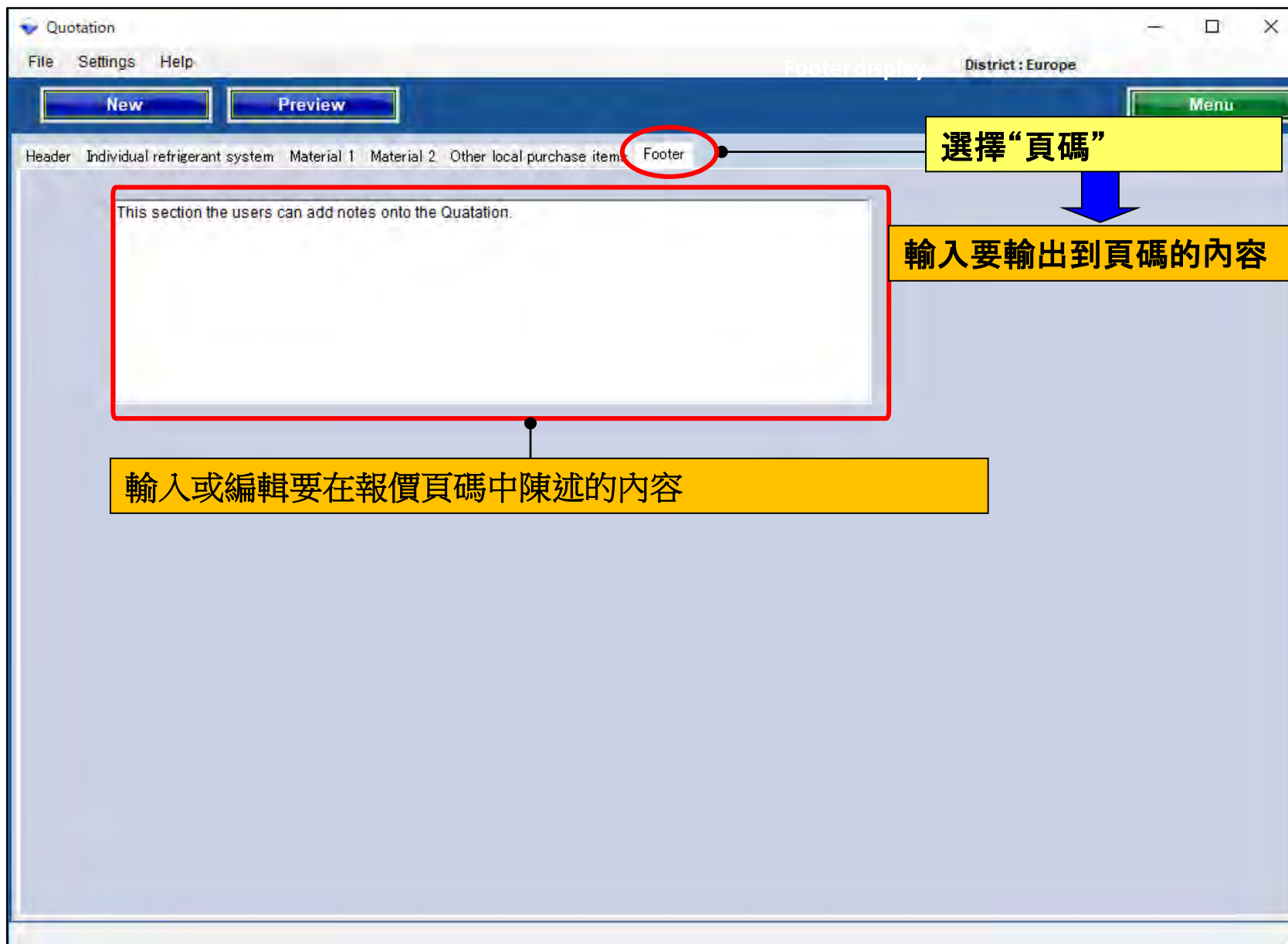
Series	Model	Type	Remarks 1	Remarks 2	Description	Unit price	Qty	Discount rate (%)	Discount amount	Price
	Handling fees	VR- II			VR- II Heat recovery	150	1	10.00	0	135

At the bottom of the interface, there are buttons for 'Add a row' and 'Delete a row', both highlighted with red rectangles. The bottom status bar shows the following values:

Sum total / Total	Adjusted total	Total amount	Discount amount	Sub total
€ 41,573	€ 41,573	€ 41,573	€ 0	€ 135

Annotations in yellow boxes provide instructions:

- 選擇“其他本地購買商品” (Select "Other local purchase items")
- 選擇“添加一行” (Select "Add a row")
- 輸入或編輯數據項目 (Enter or edit data item)
- 輸入或編輯數據項目 (Enter or edit data item)
- 新增項目 (Add item)
- 刪除項目 (Delete item)



內容- 報價程度

1. 設置
2. 報價項目
3. 製作報價單

Quotation

File Settings Help

New Preview

Header Individual refrigerant system Material 1 Material 2 Other local purchase items Footer

☒ Quotation
☒ Revision
☒ Quote Date 2017/09/26
☒ Created by person A
☒ Project Name
☒ Client Name
☒ Management Number
☒ Delivery location (request)
☒ Payment term September
☒ Delivery date 1 month
☒ Expiry date of quotation August/31

選擇“預覽”

打開“預覽”屏幕

檢查在“預覽”中顯示的估計內容

所有要輸出到報價的值都已設置

PDF Excel CSV

選擇文件類型和輸出

- 輸出為PDF數據
- 作為Excel數據輸出
- 作為CSV數據輸出

Individual refrigerant system

Quoted by person A

Model	Type	Remarks 1	Remarks 2	Description	Qty	Price
AJY144GALH	Outdoor unit / VR-II Heat Recovery space saving combination				2	10,200
AJY144LALBH	Outdoor unit / V-III Heat pump space saving combination				2	9,350
ABYA24GATH	Ceiling				4	17,000
ARXD04GALH	Slim duct(Drain pump internal)				4	13,800
AUXB09GALH	Compact cassette				4	10,200
AUXB14GALH	Compact cassette				28	83,300
UTY-RNRY	Wired RC(Touch)				40	6,800
UTP-AX054A	Separation tube				6	408
UTP-AX090A	Separation tube				4	510
UTP-AX180A	Separation tube				8	1,020
UTP-BX090A	Separation tube				10	1,276
UTP-BX180A	Separation tube				8	1,020
UTG-UFYC-W	Cassette Grille				32	6,800
UTP-RX01AH	RB unit				20	1,530
R410A	Refrigerant				1	0
Sum total / Total (€)						163,014
Discount amount (€)						0
Adjusted total (€)						163,014
Total amount (€)						163,014

Note

Terms and conditions

Items

Delivery location
(request)

Delivery date
1 month

Payment term
September/30/2017

Expiry date of quotation
August/31/2017

Quote output form

☒ Individual refrigerant system

☐ Entire refrigerant systems

選擇獨立冷媒系統

RptView_Form

Report kind

☒ Entire refrigerant systems

☐ Individual refrigerant systems

Project Name
Client Name
Management Number

Delivery location (request)
Payment term
Delivery date
Expiry date of quotation

Model	Type
AJY144GALH	Outdoor unit / VR-II Heat Recovery space saving combination
AJY144LALBH	Outdoor unit / VR-II Heat pump space saving combination
ABYA24GATH	Ceiling
ARXD04GALH	Slim duct(Drain pump internal)
AUXB09GALH	Compact cassette
AUXB14GALH	Compact cassette
UTY-RNRY	Wired RC(Touch)
UTP-AX054A	Separation tube
UTP-AX090A	Separation tube
UTP-AX180A	Separation tube
UTP-BX090A	Separation tube
UTP-BX180A	Separation tube
UTG-UFYC-W	Cassette Grille
UTP-RX01AH	RB unit
6.35	mm
9.52	mm
12.70	mm
15.88	mm
19.05	mm
22.22	mm
28.58	mm
R410A	Refrigerant

Note

顯示所有冷媒系統的總量

RptView_Form

Report kind

☐ Entire refrigerant systems

☒ Individual refrigerant system

Project Name
Client Name
Management Number

Delivery location (request)
Payment term
Delivery date
Expiry date of quotation

Quote No.
Fujitsu General
213-8502 1116, Suenaga, Takatsu-ku, Kawasaki

Telephone 044-861-1111
Fax
Quote Date 2017/10/10
Quoted by Employee A

Quotation

Model	Type	Remarks 1	Remarks 2	Description	Qty	Price
Otdr1						
AJY144GALH	Outdoor unit / VR-II Heat Recovery space saving combination				1	5,100
AUXB09GALH	Compact cassette				1	2,550
ARXD04GALH	Slim duct(Drain pump internal)				1	3,400
ABYA24GATH	Ceiling				1	4,250
AUXB14GALH	Compact cassette				7	20,825
UTY-RNRY	Wired RC(Touch)				10	2,000
UTP-BX180A	Separation tube				4	600
UTP-BX090A	Separation tube				5	750
UTG-UFYC-W	Cassette Grille				8	720
UTP-RX01AH	RB unit				10	900
Total amount of all refrigerant					48	41,095
Otdr2						
AJY144GALH	Outdoor unit / VR-II Heat Recovery space saving combination				1	5,100
AUXB09GALH	Compact cassette				1	2,550
ARXD04GALH	Slim duct(Drain pump internal)				1	3,400
ABYA24GATH	Ceiling				1	4,250
AUXB14GALH	Compact cassette				7	20,825
UTY-RNRY	Wired RC(Touch)				10	2,000
UTP-BX180A	Separation tube				4	600
UTP-BX090A	Separation tube				5	750
UTG-UFYC-W	Cassette Grille				8	720
UTP-RX01AH	RB unit				10	900
Total amount of all refrigerant					48	41,095

顯示每個冷媒系統的總量

Terms and conditions

Items

Delivery location
(request)

Delivery date
1 month

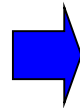
Payment term
September/30/2017

Expiry date of quotation
August/31/2017

Quote output form

☐ Individual refrigerant system

☒ Entire refrigerant systems



選擇整個冷媒系統

RptView Form

Report kind
☒ Entire refrigerant systems ☐ Individual refrigerant system

100%

1/2

PDF

Quote No.

Quotation

Delivery location (request) Fujitsu General
Payment term September/30/2017 213-8502 1116, Suenaga, Takatsu-ku, Kawasaki
Delivery date 1 month
Expiry date of quotation August/31/2017

Telephone 044-861-1111
Fax
Quote Date 2017/10/10
Quoted by Employee A

Model	Type	Remarks 1	Remarks 2	Description	Qty	Price
AJY144GALH	Outdoor unit / VR-II Heat Recovery space saving combination				2	10,200
AJY144LALBH	Outdoor unit / V-III Heat pump space saving combination				2	11,050
ABYA24GATH	Ceiling				4	17,000
ARXD04GALH	Slim duct(Drain pump Internal)				4	13,600
AUXB09GALH	Compact cassette				4	10,200
AUXB14GALH	Compact cassette				28	83,300
UTY-RNRY	Wired RC(Touch)				40	8,000
UTP-AX054A	Separation tube				6	900
UTP-AX090A	Separation tube				4	600
UTP-AX180A	Separation tube				8	2,000
UTP-BX090A	Separation tube				10	1,500
UTP-BX180A	Separation tube				8	1,200
UTG-UFYC-W	Cassette Grille				32	2,880
UTP-RX01AH	RB unit				20	1,800
6.35	mm		270.0		1	0
9.52	mm		160.0		1	0
12.70	mm		440.0		1	0
15.88	mm		60.0		1	0
19.05	mm		90.0		1	0
22.22	mm		50.0		1	0
28.58	mm		80.0		1	0
R410A	Refrigerant		45.89		1	0
Sum total / Total (€)						164,230
Discount amount (€)						100
Adjusted total (€)						164,130
Note					Total amount (€)	164,130

顯示所有冷媒系統的總量

不能選擇每個冷媒系統的總量